

### Financial Review

1st Quarter 2019





### Forward-looking statements

Certain statements contained in this presentation, including those regarding future results and performance, are forward-looking statements based on current expectations. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that could lead to a material difference between actual results and the projections, including, but not limited to, the general impact of economic conditions, currency fluctuations, volatility in the selling prices of energy, the Corporation's financing capacity, competition, changes in general market conditions, regulations governing the industry, raw material price increases and availability, regulatory disputes and other issues related to projects in operation or under development, as well as other factors listed in the Corporation's filings with different securities commissions.

#### Combined – Non-IFRS measure

The combined information ("Combined") presented above and elsewhere in this management's discussion and analysis ("MD&A") results from the combination of the financial information of Boralex Inc. ("Boralex" or the "Corporation") under IFRS and the share of the financial information of the Interests. The Interests represent significant investments by Boralex and although IFRS does not permit the consolidation of their financial information within that of Boralex, management considers that information on a Combined basis is useful data to assess the Corporation's performance. In order to prepare the Combined information, Boralex first prepared its financial statements and those of the Interests in accordance with IFRS. Then, the Interests in the Joint Ventures and associates, Share in earnings (losses) of the Joint Ventures and associates and Distributions received from the Joint Ventures and associates line items are replaced by Boralex's respective share (ranging from 50% to 59.96%) in the financial statement items of the Interests (revenues, expenses, assets, liabilities, etc.). We refer you to the Non-IFRS measures section for more information.

### Other non-IFRS measures

This presentation contains certain financial measures that are not in accordance with International Financial Reporting Standard ("IFRS"). In order to assess the performance of its assets and reporting segments, Boralex uses the terms "EBITDA", "EBITDA(A)", "EBITDA(A) margin" "cash flows from operations", "net debt ratio", "discretionary cash flows", "payout ratio" and "dividends paid per common share". For more information, please refer to Boralex's MD&A.

#### General

The data expressed as a percentage is calculated using amounts in thousands of dollars.















Creation of the position of Vice President and Chief Operating Officer













### **Nicolas Wolff**

Vice President and General Manager, Boralex Europe









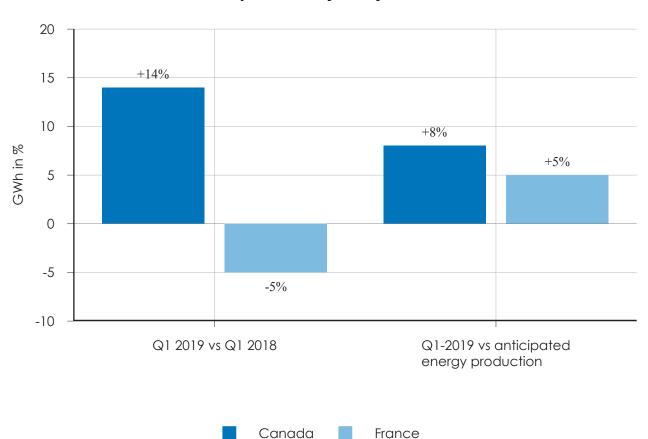
# Strong Results Growth

Q1 2019 vs Q1 2018	IFRS	Combined <sup>(1)</sup>
Production	21%	39%
Revenues	13%	27%
EBITDA(A)(1)	26%	34%
Net earnings attributable to shareholders of Boralex	30%	30%
Cash flows from operations <sup>(1)</sup>	30%	46%

<sup>(1)</sup> See the Non-IFRS measures section in the 2019 Interim Report 1.

## Favourable Wind Conditions

### Wind Energy Production Q1 2019 - Comparables (GWh) - Combined Basis <sup>(1)</sup>



(1) See the Non-IFRS measures section in the 2019 Interim Report 1.

## Commissioning

- Basse de Thiérache Nord (commissioning earlier than expected).
  - Wind, France (20 MW).
- Moose Lake (commissioning on April 4, 2019).
  - Wind, Canada (15 MW).

Note: Yellow Falls, Hydro, Canada, 15 MW postponed to Q2 2019.

## Growth path(1)

Under construction or ready-to-build + 108 MW(2) 2,085 MW SANTERRE 14 MW | Wind | France End of contract: 2040 CHAM LONGE I(5) YELLOW FALLS 17 MW | Wind | France End of contract: 2040 16 MW | Hydro | Canada End of contract: 2057 **EXTENSION** SEUIL DE BAPAUME CATÉSIS 17 MW | Wind | France 10 MW | Wind | France End of contract: 2035 End of contract: 2039 SEUIL DU CAMBRÉSIS 24 MW | Wind | France 1,977 MW<sup>(1)</sup> End of contract: 2034 IN OPERATION BUCKINGHAM(4) 10 MW | Hydro | Canada End of contract: 2038 + 60 MW(3) + 48 MW 2020 2019 2019 Pro forma

- This data, as well as all the data contained in the Interim Report as at March 31, 2019, reflects 100% of Boralex subsidiaries in which the Corporation is the controlling shareholder. The data also reflects Boralex's share in entities over which it does not have control which are accounted for using the equity method in the Interim Report as at March 31, 2019, consisting of 170 MW in the Joint Ventures operating the Seigneurie de Beaupré Wind Farms in Québec, representing 50% of the total installed capacity of 340 MW, plus 201 MW from five wind farms in Québec, following the acquisition of Invenery's interests in these facilities which was completed on September 14, 2018.
- (2) France 82 MW | Canada 26 MW
- (3) Hydro 26 MW | Wind 34 MW
- (4) Project whose current capacity of 10 MW is to increase to 20 MW.
- (5) Project whose current capacity of 18 MW is to increase to 35 MW while the initial expiry date of 2020 is to be extended by 20 years.

### Outlook

- 108 MW of projects in the 2019-2020 Growth Path.
  - Extension Seuil de Bapaume wind project of 17 MW added to the Growth Path.
- 1,000 MW portfolio of projects in France, including 100 MW in solar energy.
  - Request for proposals of 3,400 MW expected until the end of 2020 for 20 years contracts.
  - -Proposals totaling 118 MW on a request of 500 MW submitted in the April request for proposals.
- 3 projects representing 32 MW were approved by our Board of Directors.
- 50% interests in a 300 MW development portfolio in Scotland.
- Projects at different development stages.
- First steps initiated in the US solar sector.
- More information about the strategic plan to be provided on June 18.













# Wind Power Production - IFRS (GWh)

	Po	ower productio	on	Q1 201 anticipat		Q1 2019 vs Q1 2018		
	Q1 2019	Anticipated <sup>(1)(2)</sup>	Q1 2018	GWh	%	GWh	%	
Wind - Canada								
Comparable assets	396	399	367	(3)	(1)	29	8	
Commissioning - Moose Lake	_	11	_	(11)	_	_	_	
Compensation NRWF	10	_	42	10	_	(32)	(77)	
Total wind - Canada	406	410	409	(4)	(1)	(3)	(1)	
Wind - France								
Comparable assets	433	413	457	20	5	(24)	(5)	
Kallista acquisition	106	103	_	3	4	106	_	
Commissioning <sup>(3)</sup>	103	92	_	11	12	103	_	
Total wind - France	642	608	457	34	6	185	41	
Total wind								
Comparable assets	829	812	824	17	2	5	1	
Acquisition	106	103	_	3	4	106	_	
Commissioning	103	103	_	_	_	103	_	
Compensation NRWF	10		42	10	_	(32)	(77)	
Total wind	1,048	1,018	866	30	3	182	21	

<sup>(1)</sup> Anticipated production is calculated using historical averages adjusted for planned facility commissioning and shutdowns for the older sites, and production forecasts for the other sites.

<sup>&</sup>lt;sup>(2)</sup> See Notice concerning forward-looking statements in the 2019 Interim Report 1.

<sup>(3)</sup> Inter Deux Bos, Hauts de Comble, Côteaux du Blaiseron, Le Pelon, Sources de l'Ancre, Basse Thiérache Nord and Noyers Bucamps.

# Wind Power Production - Combined(1) (GWh)

	Po	ower productio	on	Q1 20° anticipa		Q1 2019 v	Q1 2019 vs Q1 2018	
	Q1 2019	Anticipated <sup>(2)(3)</sup>	Q1 2018	GWh	%	GWh	%	
Wind - Canada								
Comparable assets	587	543	515	44	8	72	14	
Acquisitions <sup>(4)</sup>	204	155	_	49	31	204	_	
Commissioning - Moose Lake	_	11	_	(11)	_	_	_	
Compensation NRWF	10	_	42	10	_	(32)	(77)	
Total wind - Canada	801	709	557	92	13	244	43	
Wind - France								
Comparable assets	433	413	457	20	5	(24)	(5)	
Kallista acquisition	106	103	_	3	4	106	_	
Commissioning <sup>(5)</sup>	103	92		11	12	103	_	
Total wind - France	642	608	457	34	6	185	41	
Total wind								
Comparable assets	1,020	957	972	63	7	48	5	
Acquisitions	310	258	_	52	20	310	_	
Commissioning	103	103	_	_	_	103	_	
Compensation NRWF	10	_	42	10	_	(32)	(77)	
Total wind	1,443	1,318	1,014	125	10	429	42	

<sup>(1)</sup> See the Non-IFRS measures section in the 2019 Interim Report 1.

<sup>(2)</sup> Anticipated production is calculated using historical averages adjusted for planned facility commissioning and shutdowns for the older sites, and production forecasts for the other sites.

<sup>(3)</sup> See Notice concerning forward-looking statements in the 2019 Interim Report 1.

<sup>(4)</sup> DM I, DM II, LP I, LP II and Roncevaux

<sup>(5)</sup> Inter Deux Bos, Hauts de Comble, Côteaux du Blaiseron, Le Pelon, Sources de l'Ancre, Basse Thiérache Nord and Noyers Bucamps.

# Total Power Production - IFRS (GWh)

	Power production				)19 vs ated <sup>(1)(2)</sup>	Q1 2019 vs Q1 2018	
	Q1 2019	Anticipated <sup>(1)(2)</sup>	Q1 2018	GWh	%	GWh	%
Wind <sup>(3)</sup>	1,048	1,018	866	30	3	182	21
Hydro - Canada							
Comparable assets	25	28	27	(3)	(12)	(2)	(7)
Commissioning - Yellow Falls	_	14	_	(14)		_	
Temporary shutdown of Buckingham	_	_	21	_	_	(21)	_
Total Hydro - Canada	25	42	48	(17)	(41)	(23)	(49)
Hydro - United states	134	108	118	26	24	16	13
Total Hydro	159	150	166	9	6	(7)	(4)
Thermal	72	79	61	(7)	(10)	11	17
Solar	5	5	4	_	11	1	32
Total <sup>(3)</sup>	1,284	1,252	1,097	32	2	187	17

<sup>(1)</sup> Anticipated production is calculated using historical averages adjusted for planned facility commissioning and shutdowns for the older sites, and production forecasts for the other sites.

<sup>&</sup>lt;sup>(2)</sup> See Notice concerning forward-looking statements in the 2019 Interim Report 1.

<sup>(3)</sup> Includes NRWF compensation of 10 GWh for Q1 2019 (42 GWh for Q1 2018).

# Total Power Production - Combined(1) (GWh)

	P	Power production			19 vs ated <sup>(2)(3)</sup>	Q1 2019 vs	Q1 2018
	Q1-2019	Anticipated <sup>(2)(3)</sup>	Q1-2018	GWh	%	GWh	%
Wind <sup>(4)</sup>	1,443	1,318	1,014	125	10	429	42
Hydro Canada							
Comparable assets	25	28	27	(3)	(12)	(2)	(7)
Commissioning - Yellow Falls	_	14	_	(14)	_	_	_
Temporary shutdown of Buckingham	_	_	21	_	_	(21)	_
Total Hydro - Canada	25	42	48	(17)	(41)	(23)	(49)
Hydro - United States	134	108	118	26	24	16	13
Total Hydro	159	150	166	9	6	(7)	(4)
Thermal	72	79	61	(7)	(10)	11	17
Solar	5	5	4	_	11	1	32
Total <sup>(4)</sup>	1,679	1,552	1,245	127	8	434	35

<sup>(1)</sup> See the Non-IFRS measures section.

<sup>(2)</sup> Anticipated production is calculated using historical averages adjusted for planned facility commissioning and shutdowns for the older sites, and production forecasts for the other sites.

<sup>(3)</sup> See Notice concerning forward-looking statements in the 2019 Interim Report 1.

<sup>(4)</sup> Includes NRWF compensation of 10 GWh for Q1 2019 (42 GWh for Q1 2018).

### Revenues from Energy Sales Q1 2019 - Quarterly

		IFRS	5			Combin	ed <sup>(1)</sup>	
			Chan	ge			Chan	ge
(in millions of Canadian dollars)	Q1 2019	Q1 2018	\$	%	Q1 2019	Q1 2018	\$	%
Wind	146	125	21	17	188	141	47	33
Hydro	12	14	(2)	(15)	12	14	(2)	(15)
Thermal	13	12	1	8	13	12	1	8
Solar	1	1	_	24	1	1	_	24
Total	172	152	20	13	214	168	46	27

<sup>(1)</sup> See the Non-IFRS measures section in the 2019 Interim Report 1.



		IFR	S			Combir	ned <sup>(1)</sup>	
		Change					Chan	ge
(in millions of Canadian dollars)	Q1 2019	Q1 2018	\$	%	Q1 2019	Q1 2018	\$	%
Wind	130	101	29	27	152	112	40	36
Hydro	8	10	(2)	(20)	8	10	(2)	(20)
Thermal	6	4	2	27	6	4	2	27
Solar	1	1	_	38	1	1	_	38
Corporate								
Development	(4)	(5)	1	(14)	(4)	(5)	1	(14)
Administration	(8)	(7)	(1)	10	(8)	(7)	(1)	10
Other expenses	(2)	_	(2)	(4)	(1)	(1)	_	(4)
Total corporate	(14)	(12)	(2)	_	(13)	(13)	_	_
Total	131	104	27	26	154	114	40	34

<sup>1)</sup> See the Non-IFRS measures section in the 2019 Interim Report 1.



	IFRS
	Impact of the transition
Current assets	(2)
Right-of-use assets(1)	242
Other non-current assets(1)	(56)
Total assets	184
Current liabilities	10
Lease liabilities	197
Other current liabilities	(10)
Total liabilities	197
Equity	(13)
Total liabilities and equity	184

<sup>(1)</sup> Including the reclassification of land restoration costs of \$51 millions.

## Adoption IFRS 16 - Leases (cont'd)

	IFRS			C	ombined <sup>(1</sup>	)		
Impact on net earnings			Variation		Variation			
	T1-2019	T1-2018	\$	T1-2019	T1-2018	\$		
Operating expenses - leases - EBITDA(A)	_	3	3	_	3	3		
Share of the Joint Ventures and associates	1	_	(1)					
Amortization right of use	3	_	(3)	4	_	(4)		
Financing fees	2	_	(2)	2	_	(2)		
Amortization and interests	5	_	(5)	6	_	(6)		
Net earnings <sup>(2)(3)</sup>	(6)	(3)	(3)	(6)	(3)	(3)		

<sup>(1)</sup> See the Non-IFRS measures section in the 2019 Interim Report 1.

<sup>(2)</sup> Excluding the amortization of restoration costs (revised assumption).

<sup>(3)</sup> Includes the impact of expanding the Corporation's asset base.

# Discretionary cash flows(1) Q1 2019 - Quarterly

	ı	FRS - Qı	Jarterly	,		IFRS -	LTM		
			Chai	nge			Change		
(in millions of Canadian dollars)	Q1 2019 <sup>(2)</sup>	Q1 2018	\$	%	Q1 2019 <sup>(2)</sup>	Dec. 31, 2018	\$	%	
Cash flows from operations	101	77	24	30	216	192	24	12	
Adjustment for non-recurring items(3)	_	_	_	_	6	6	_	_	
Principal payments related to lease liabilities - IFRS 16	(3)	_	(3)	_	(3)	_	(3)	_	
Distributions paid to non-controlling shareholders	_	_	_	_	(7)	(7)	_	1	
Additions to property, plant and equipment (operational maintenance)	(2)	(2)	_	_	(8)	(8)	_	(10)	
Repayments on non-current debt (projects) <sup>(4)</sup>	(58)	(50)	(8)	17	(158)	(150)	(8)	5	
Development costs (from statement of earnings)	6	6	_		26	26	_	(2)	
Discretionary cash flows	44	31	13	39	72	59	13	23	
Discretionary cash flows per share	0.49	0.42	0.07	16	0.87	0.74	0.13	18	
Dividends paid to shareholders of Boralex	15	11	4	29	53	50	3	7	
Weighted average number of outstanding shares – basic (in thousands)	89,185	76,257	12,928	17	83,290	80,102	3,188	4	
Dividends paid to shareholders of Boralex per share	0.1650	0.1500	0.0150	10	0.6450	0.6300	0.0150	2	
Payout ratio	_				75%	85%			

<sup>(1)</sup> See the Non-IFRS measures section in the 2019 Interim Report 1.

<sup>(2)</sup> The amounts for the first quarter were treated under IFRS 16, Leases, while the amounts for the quarters in 2018 were treated under the previous standard, IAS 17, Leases.

<sup>(3)</sup> Excluding primarily the acquisition costs incurred for Kallista.

<sup>(4)</sup> Excluding the VAT bridge financing, repayment of borrowings assumed at the time of the Kallista acquisition (2018) and the early debt repayment.

# Financial position Q1 2019 - Quarterly

		IFRS						
		Change						
	March 31,	December 31,						
(in millions of Canadian dollars, unless otherwise specified)	2019	2018	\$	%				
Cash and cash equivalents	162	157	5	3				
Restricted cash	29	96	(67)	(70)				
Total assets	4,789	4,746	43	1				
Debt								
Corporate	691	712	(21)	(3)				
Projects	2,497	2,589	(92)	(4)				
Total debt	3,188	3,301	(113)	(3)				
Convertible debentures (nominal value)	144	144	_	_				
Average rate - total debt (%)	3.88	3.90	_	0.02				
Equity attributable to shareholders of Boralex	827	870	(43)	(5)				
Carrying value per share (\$)	9.22	9.74	(0.52)	_				
Net debt to market capitalization ratio (%)(1)	62	65	_	3				

<sup>(1)</sup> See the Non-IFRS measures section in the 2019 Interim Report 1.

# Conclusion

- Strong first quarter results.
- Focus on discipline to create shareholders value.
- New plan and financial objective on June 18 (Investor Day).

### **Appendices**

Historical data | 24

Historical evolution of wind speeds in France



### Historical Data

#### **EBITDA(A)** (in millions of Canadian dollars)



<sup>(1)</sup> Compound annual growth rate for the 2015-2019 period.

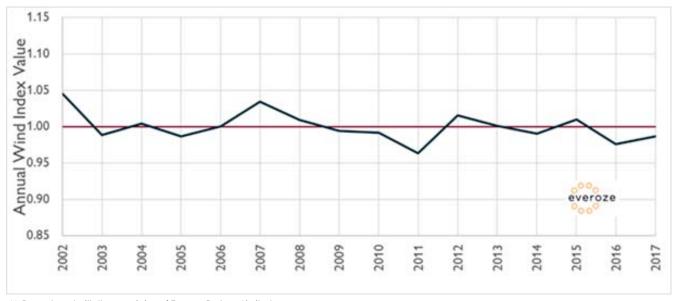
<sup>(2)</sup> See the Non-IFRS measures section.

<sup>(3) 12-</sup>month period ended March 31, 2019 (Q1 19: \$154 million; Q4-18: \$121 million; Q3 18: \$51 million and Q2 18: \$68 million, for a total amount of \$394 million).

<sup>(4) 12-</sup>month period ended March 31, 2019.



### Historical Evolution of Wind Speeds in France



<sup>(1)</sup> Reproduced with the permission of Everoze Partners Limited.



## **Question Period**





### **BORALEX**



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